

COMMERCIAL TENDER

PT BANDARA INTERNASIONAL BATAM WOULD LIKE TO WELCOME PROSPECTIVE
BUSINESS PARTNER TO PARTICIPATE IN THE COMMERCIAL TENDER

 **F & B**

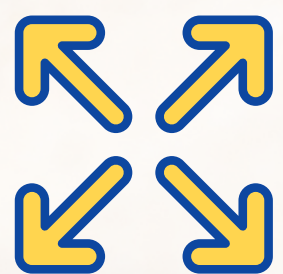
5 PACKAGES

 **RETAIL**

4 PACKAGES

 **CONVENIENCE
STORE**

2 PACKAGES



TOTAL AREA

2,485 m²



TERMS

3 YEARS

Visit our website for the layout and tender information at:

<https://www.bthairport.com/main/index/pengumuman>

Registration



REGISTRATION PERIOD 11 SEPTEMBER 2023 - 02 OCTOBER 2023

Batam, 11 September 2023

Nomor : M/DM.1091/IX/2023/BIB-B
Lampiran : 1 (satu) berkas / 1 (one) attachment
Perihal : Undangan Tender Komersial di Bandar Udara Hang Nadim
Invitation on Hang Nadim Airport Commercial Tender

Kepada / to:

PIMPINAN PERUSAHAAN

The Head of the Company

Dengan Hormat / to whom it may concern,

Pada kesempatan yang baik ini, kami PT Bandara Internasional Batam ("PT BIB") sebagai pengelola Bandara Internasional Hang Nadim di Batam mengundang calon mitra usaha di Indonesia untuk dapat berpartisipasi dalam seleksi area komersial di Bandara Internasional Hang Nadim. Adapun informasi mengenai tender adalah sebagai berikut:

On this great occasion, PT Bandara Internasional Batam as the airport operator in Batam Hang Nadim International Airport invite prospective business partners in Indonesia to participate in the commercial selection in Hang Nadim Airport. The information on the tender is described as follows:

Paket <i>Package</i>	Kategori <i>Category</i>	Kode Ruang Usaha <i>Premised Leased Code</i>	Area <i>Area</i>
FB01	Food & Beverages	GF.10, GF.13 & FF.15	762 m ²
FB02	Food & Beverages	GF.03, GF.12 & FF.08	220 m ²
FB03	Food & Beverages	GF.02, FF.04 & FF.22	376 m ²
FB04	Food & Beverages	GF.22 & FF.17	111 m ²
FB05	Food & Beverages	GF.16 & GF.28	64 m ²
RT01	Retail	GF.06, FF.03 & FF.14	195 m ²
RT02	Retail	GF.04 & FF.19	101 m ²
RT03	Retail	GF.05 & FF.23	82 m ²
RT04	Retail	FF.09, FF.10 & FF.11	245 m ²
CS01	Convenience Store	GF.09 & GF.25	170 m ²
CS02	Convenience Store	GF.14 & FF.21	159 m ²

Perusahaan dapat menyampaikan dokumen persyaratan administrasi melalui form pada tautan <https://bit.ly/commercialbth> paling lambat tanggal 02 Oktober 2023. Perusahaan anda diminta menyampaikan Surat Minat beserta dokumen lampiran sebagai berikut:

The company may submit the required administrative document through form in the link <https://bit.ly/commercialbth> no later than 02 October 2023. Your company is asked to provide Letter of Interest along with the following document as attachment:

1. Akta Pendirian Perusahaan, diwajibkan dalam bentuk Perseroan Terbatas ("PT") atau CV / Article of Association, the company shall be in the form of Limited Company or CV.
2. Nomor Induk Berusaha / Business License Number
3. KTP / Identification of Authorized Person
4. NPWP / Tax Payer Identification Number
5. SPPKP / Taxable Entrepreneur Confirmation Letter

Demikian kami sampaikan, atas perhatian dan kerjasamanya kami ucapkan terima kasih.

Thank you for your kind attention and cooperation.

Hormat Kami,

Regards,


HANGNADIM
BANDARA
INTERNASIONAL
BATAM

DOOSUN CHOI

Direktur Pemasaran *OCML*

PT Bandara Internasional Batam

Tembusan Yth/ cc:

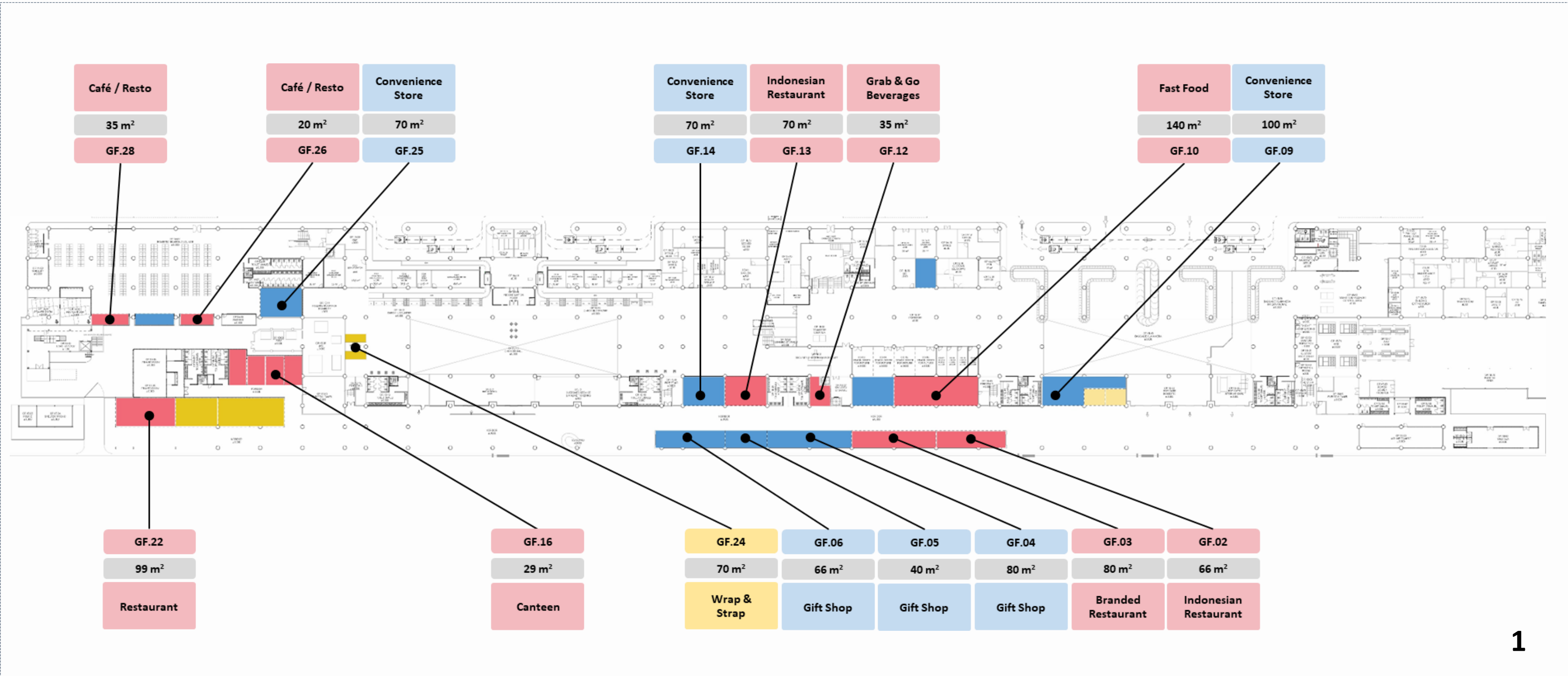
1. Direksi PT Bandara Internasional Batam
2. VP Corporate Secretary PT Bandara Internasional Batam

COMMERCIAL TENDER

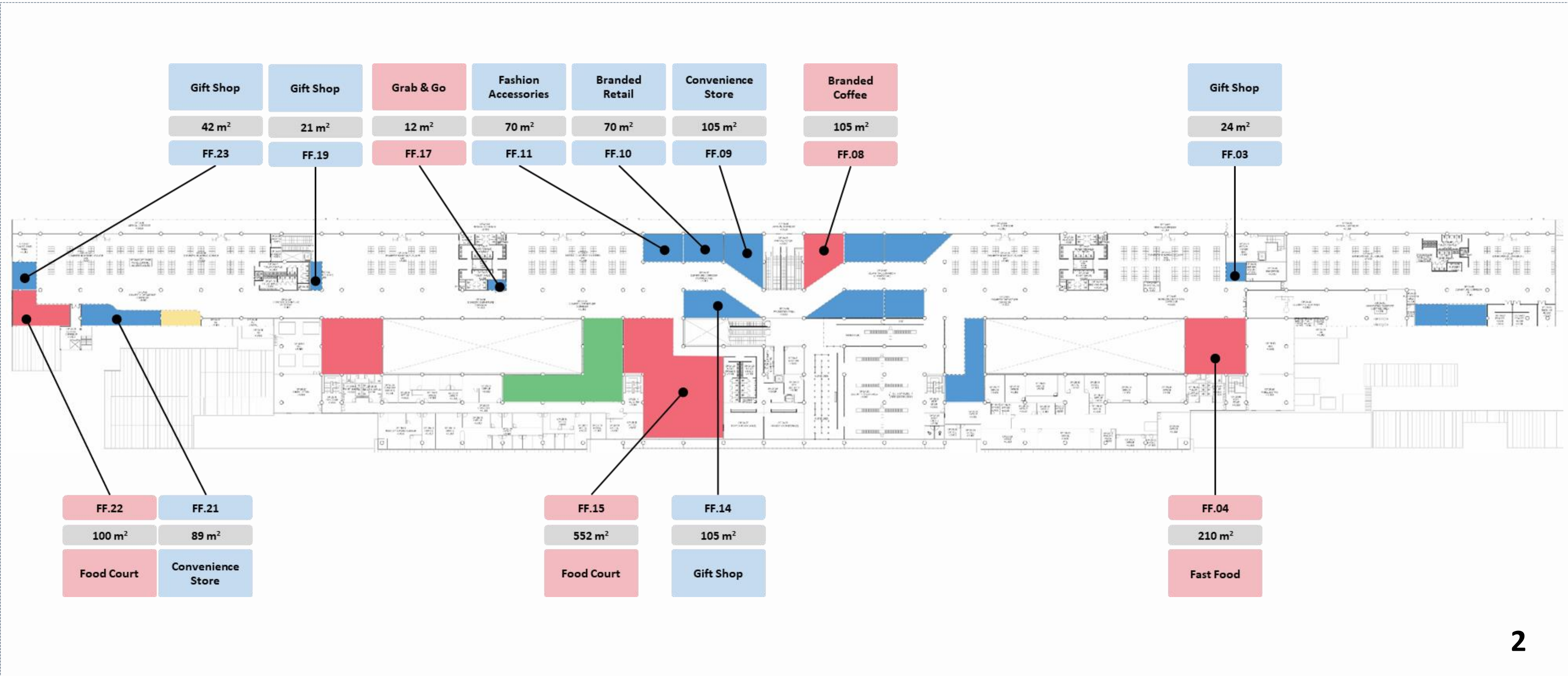
PT BANDARA INTERNASIONAL BATAM

11 SEPTEMBER - 02 OCTOBER 2023

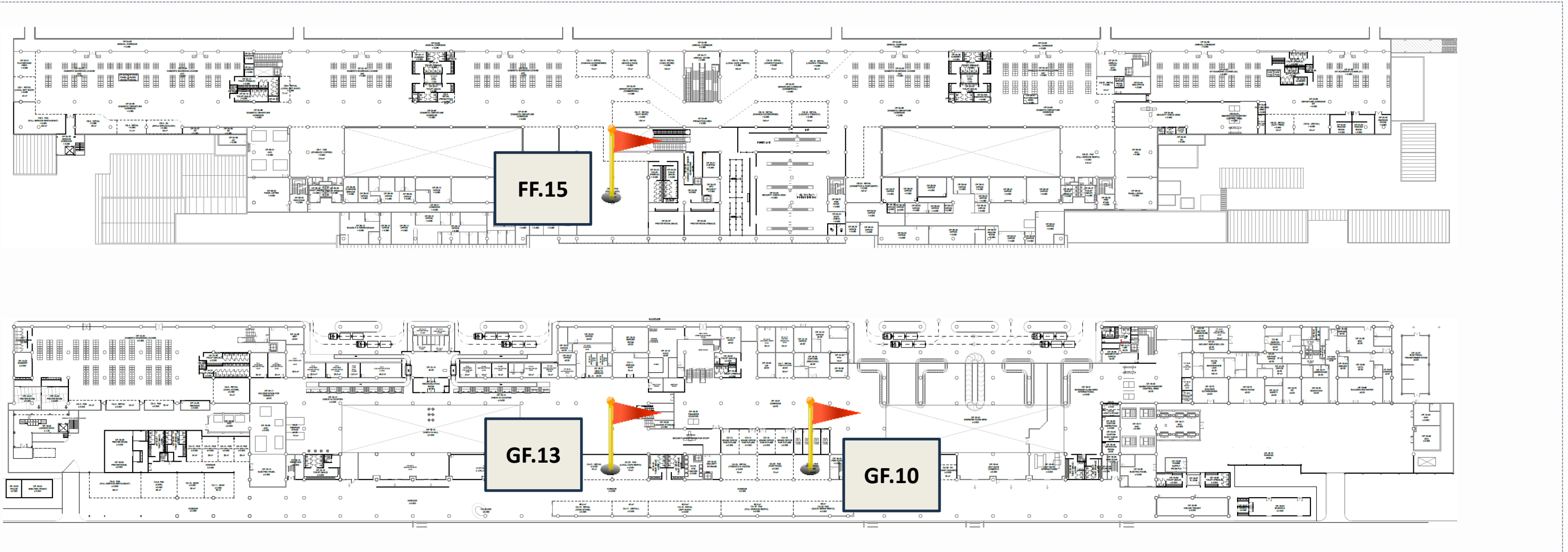
THE LOCATION – GF



THE LOCATION – FF

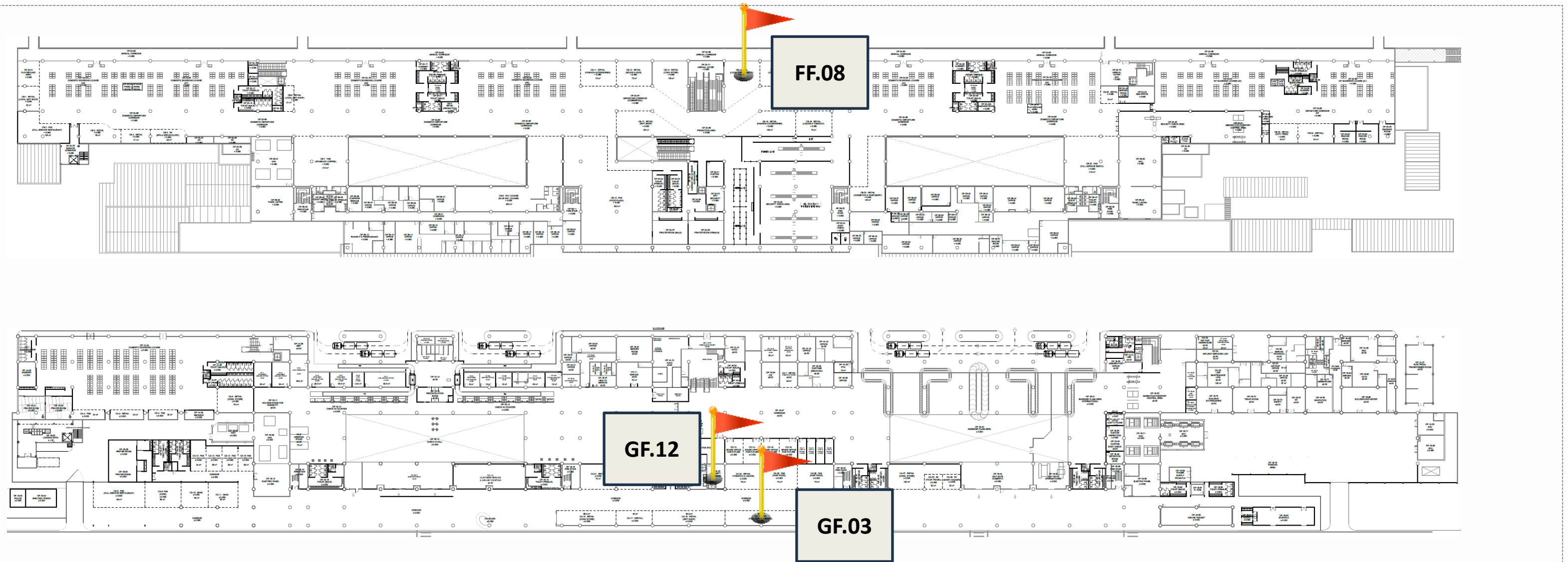


FB 01



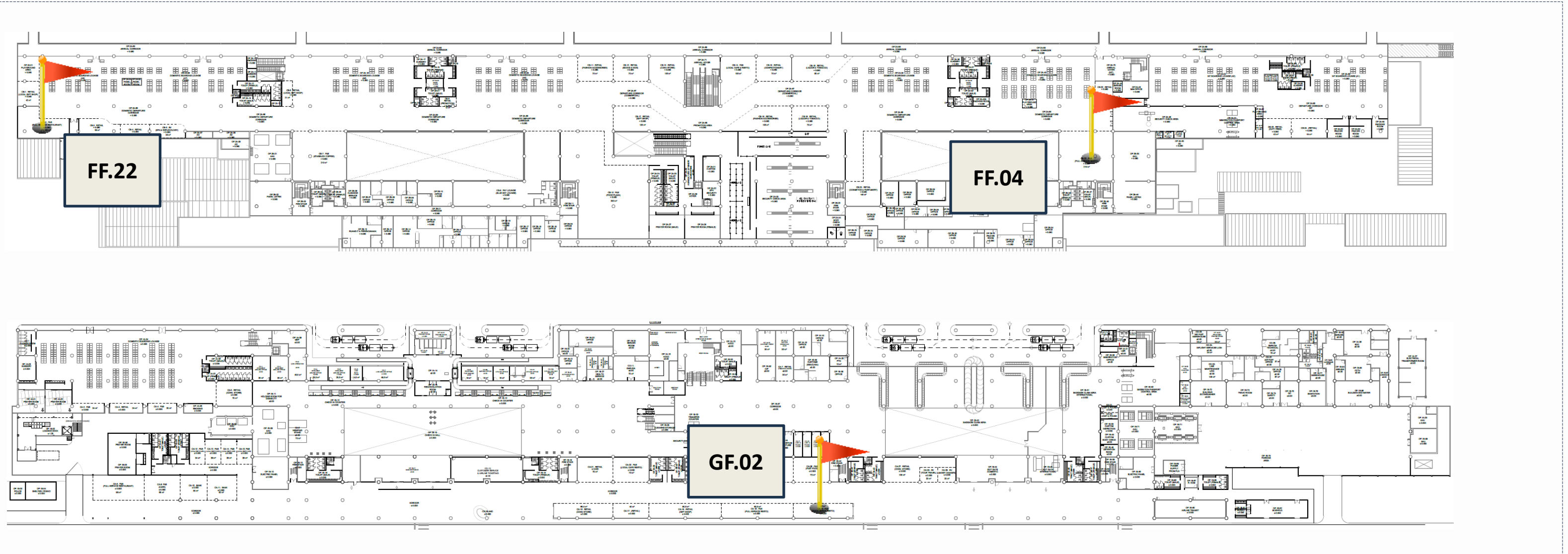
Code	Area	Sales Right	Scope	Term
GF.10	140 m ²	Restaurant - Fast Food	Food & Beverages	3 years with 2 years extension based on evaluation
GF.13	70 m ²	Restaurant - Indonesia	Food & Beverages	
FF.15	552 m ²	Food Court	Food & Beverages	

FB02



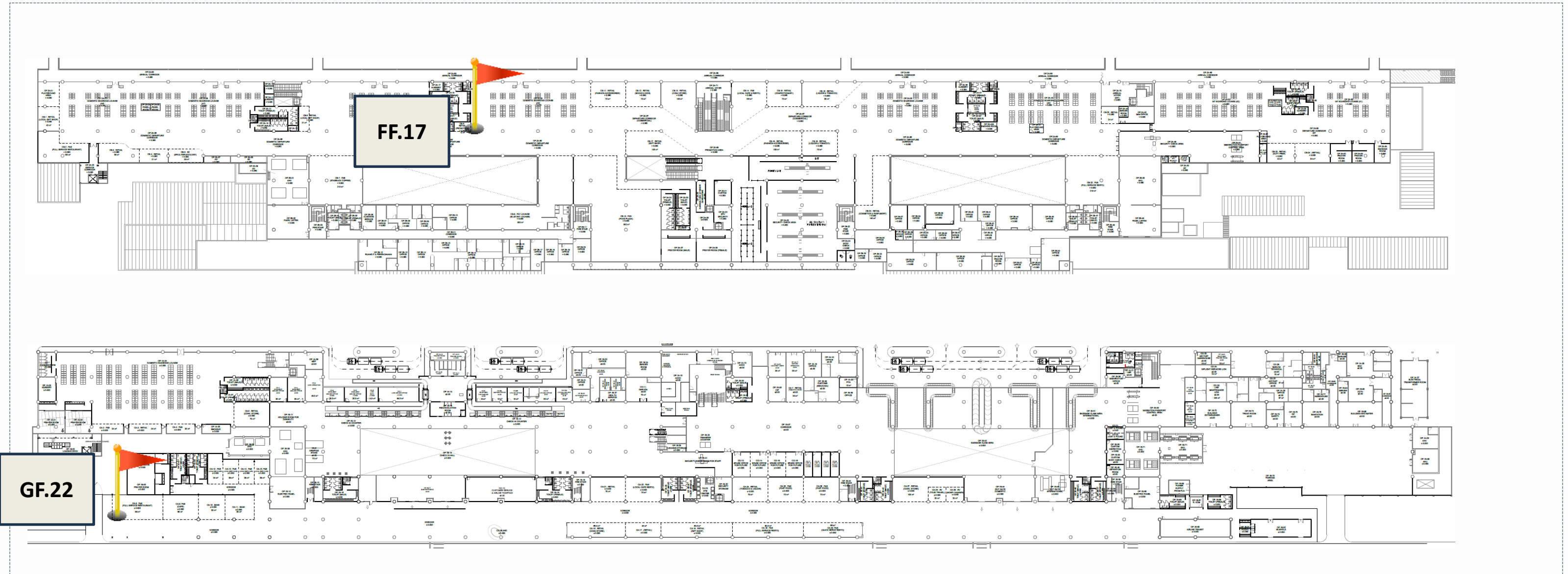
Code	Area	Sales Right	Scope	Term
GF.03	80 m ²	Restaurant - Branded	Food & Beverages	3 years with 2 years extension based on evaluation
GF.12	35 m ²	Grab & Go - Beverages	Food & Beverages	
FF.08	105 m ²	Coffee Shop - Branded	Food & Beverages	

FB03



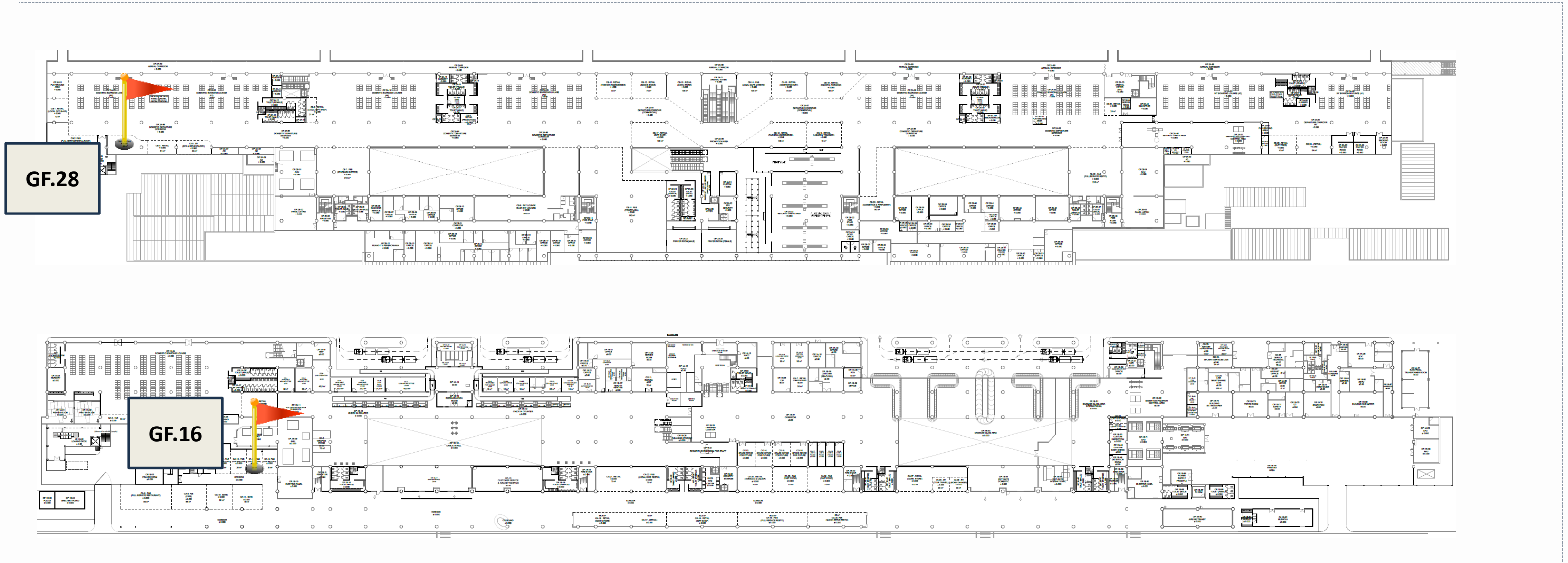
Code	Area	Sales Right	Scope	Term
GF.02	66 m ²	Restaurant - Indonesia	Food & Beverages	3 years with 2 years extension based on evaluation
FF.04	210 m ²	Restaurant / Café	Food & Beverages	
FF.22	100 m ²	Food Court	Food & Beverages	

FB04



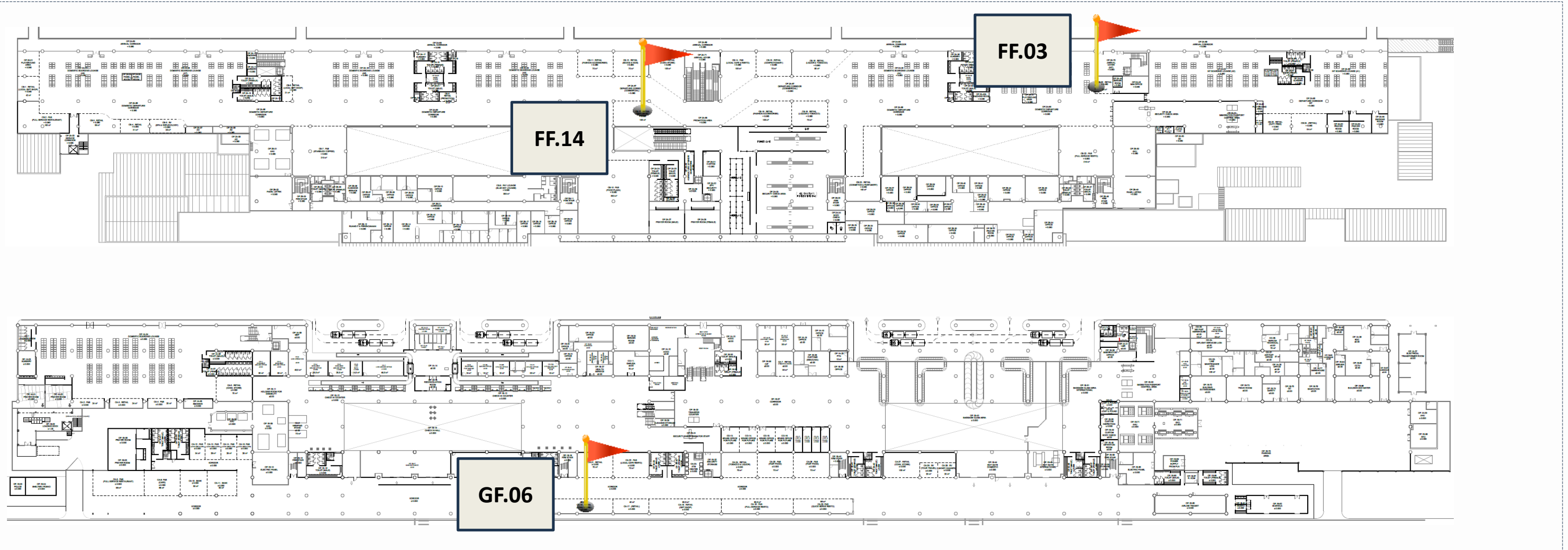
Code	Area	Sales Right	Scope	Term
GF.22	99 m ²	Restaurant - Indonesia	Food & Beverages	3 years with 2 years extension based on evaluation
FF.17	12 m ²	Grab & Go	Food & Beverages	

FB05



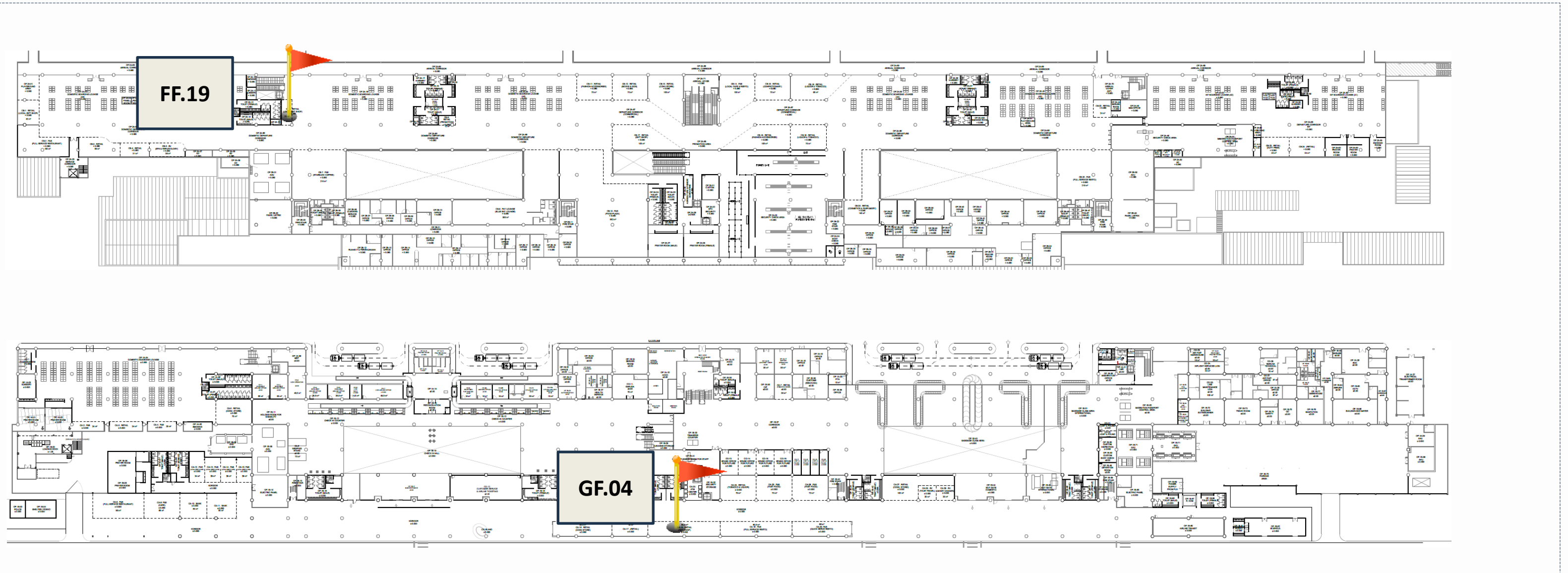
Code	Area	Sales Right	Scope	Term
GF.16	29 m ²	Canteen / Café	Food & Beverages	3 years with 2 years extension based on evaluation
GF.28	35 m ²	Restaurant / Café	Food & Beverages	

RT01



Code	Area	Sales Right	Scope	Term
GF.06	66 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	3 Years
FF.03	24 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	
FF.14	105 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	

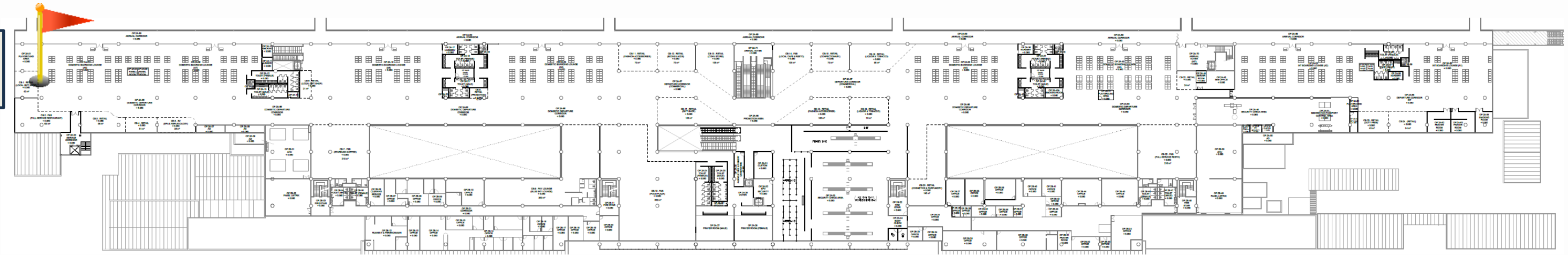
RT02



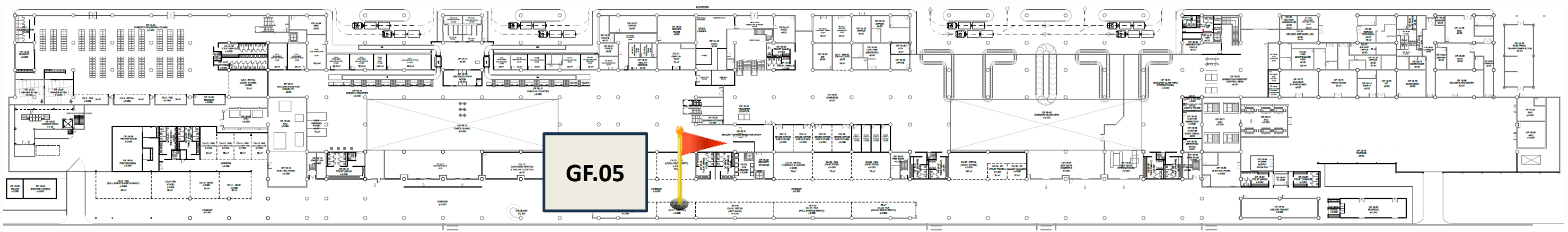
Code	Area	Sales Right	Scope	Term
GF.04	80 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	3 Years
FF.19	21 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	

RT03

FF.23

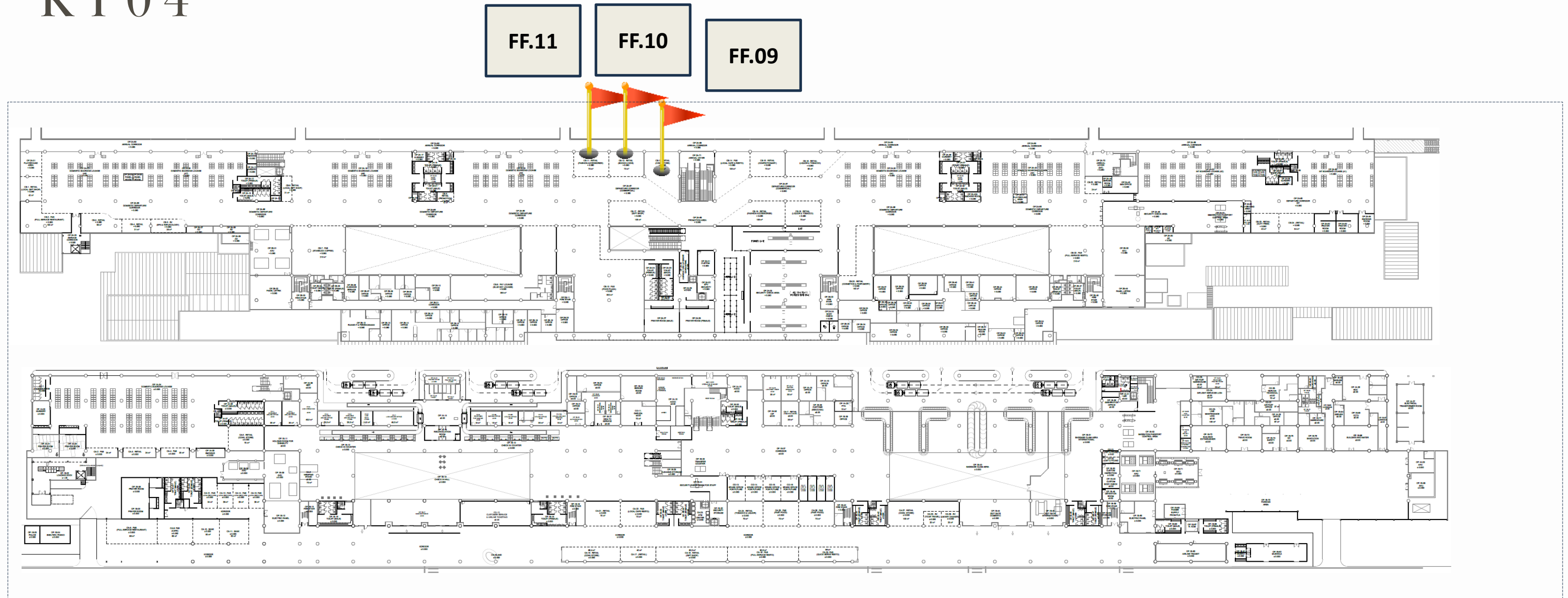


GF.05



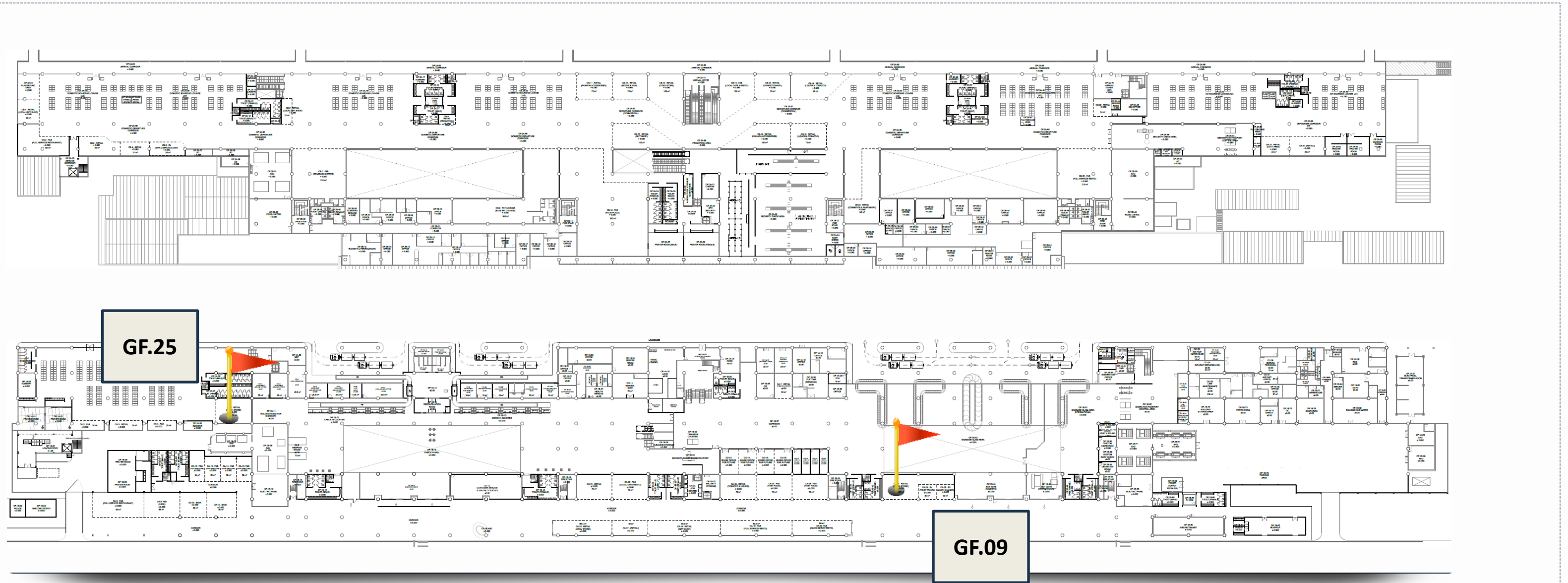
Code	Area	Sales Right	Scope	Term
GF.05	40 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	3 Years
FF.23	42 m ²	Retail / Gift Shop	Gift, Packaged Foods / Goods	

RT04



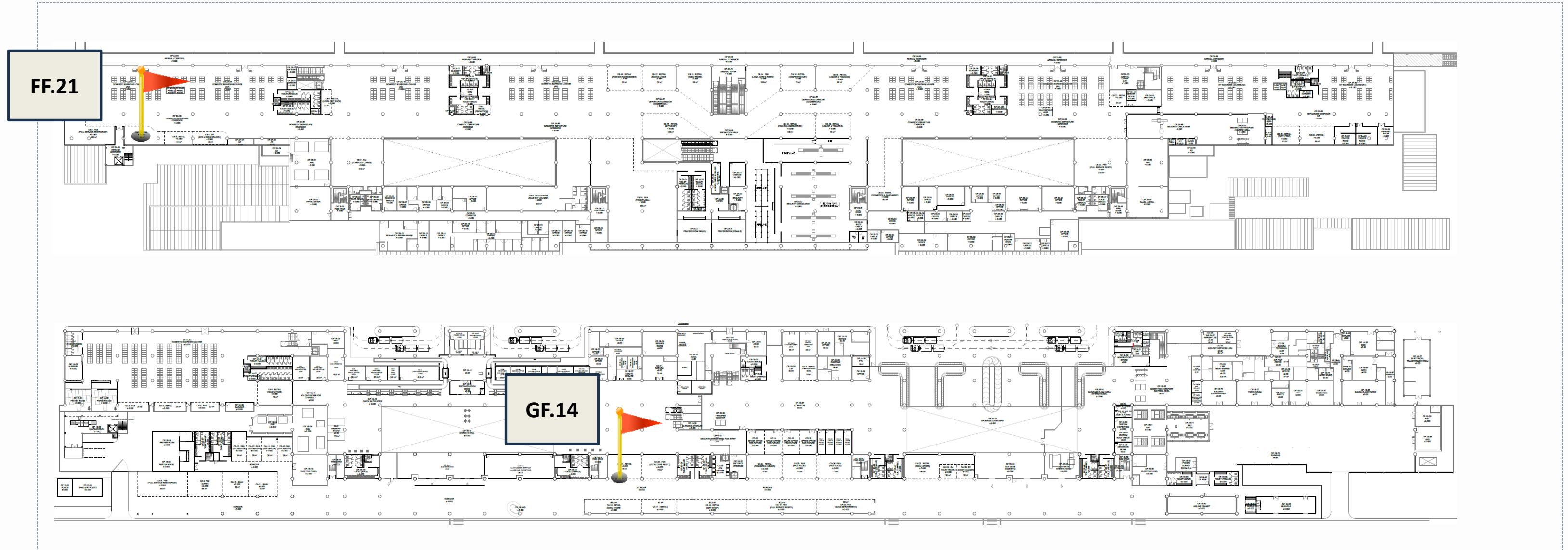
Code	Area	Sales Right	Scope	Term
FF.09	105 m ²	Convenience Store	Packaged F&B, retail goods, books, toys.	3 Years
FF.10	70 m ²	Retail - Branded	Branded travel retail	
FF.11	70 m ²	Retail - Branded	Branded fashion & accessories	

CS01



Code	Area	Sales Right	Scope	Term
GF.09	100 m ²	Convenience Store	Retail & packaged F&B, goods.	3 Years
GF.25	70 m ²	Convenience Store	Retail & packaged F&B, goods.	

CS02



Code	Area	Sales Right	Scope	Term
GF.14	70 m ²	Convenience Store	Retail & packaged F&B, goods.	3 Years
FF.21	89 m ²	Convenience Store	Retail & packaged F&B, goods.	